



INTEL[®] NETWORK BUILDERS

FROM NETWORK TRANSFORMATION TO EDGE AND ONTO 5G

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Intel Network Builders Ecosystem, Marketing & Operations Manager

COMMUNITY



INTEL® NETWORK BUILDERS

ACCELERATING NETWORK INNOVATION & TRANSFORMATION SINCE 2013

ENABLING
THE INDUSTRY



Solution
Development

Technical
Innovation



Global Engagement



Network and
Co-Marketing



TO TRANSFORM
THE NETWORK

BROAD INDUSTRY ENGAGEMENT

Communication Service Providers
Cloud Service Providers

Enterprises
TEMs, OEMs, NEMs & ODMs

Application Developers
ISVs & SIs



INTEL® NETWORK BUILDERS, A PROGRAM EVOLUTION

Intel® Network Builders is launched with the mission to accelerate network transformation

EARLY TRIALS & PROOF POINTS

The ecosystem ramps rapidly to achieve a global reach with solution providers and CommSPs

COSP'S JOIN THE PROGRAM

Intel® Network Builders launches its University program to accelerate technical expertise

INTEL® SELECT SOLUTIONS

Ecosystem program moves to edge of the network to meet emerging 5G market demands

2013

A NEW PROGRAM

2014

Ecosystem steadily grows and develops early NFV / SDN proof points through trials and PoC's

2015

ECOSYSTEM RAMP

2016

The first Network Operator to join the program is Telefonica and today we have more than 40 operators in the ecosystem

2017

UNIVERSITY

2018

Intel® Select Solutions are launched to drive data centric innovation with optimized configurations

2019

EDGE & 5G

INTEL[®] NETWORK BUILDERS

Driving network transformation, innovation and scalability by delivering Intel[®] architecture solutions from a mature ecosystem



TECH COLLABORATION

- Scale tools, joint open source initiatives and adoption drives
- Assistance during optimization and integration
- Lab engagements and customized support



CO-MARKETING

- Marketing support for solutions acceleration into market
- Industry event participation
- Mature engagement programs: webinars, podcasts, social



INDUSTRY EDUCATION

- Intel[®] Network Builders University delivering robust curriculum
- Localized content driving innovation across the globe
- Face to face trainings

A REAL ECOSYSTEM DRIVING REAL BUSINESS VALUE

40+
end users

168 members optimized
on Intel open source
contributions

37 Ecosystem
Summits
with **6500+** attendees

186 members active
in public POCs,
trials, and
deployments

340+ members
A growing ecosystem

372 Videos
published

228 podcasts
published

70+ Edge
Partners

240 webinars
delivered

265 solutions briefs, whitepapers,
and reference architectures on
networkbuilders.intel.com

INTEL[®] NETWORK BUILDERS UNIVERSITY

14,998
New Member Registrations

200+ Total Courses Launched

190,466
Videos Viewed

46 Custom Pathways

6,814
CommSP Registrants

5,288
Enrolled Learners
Coursera & PRC

56,079
Quizzes Taken

5 Languages:
English
Spanish
Portuguese
Mandarin
Korean



REIMAGINE

THE TRANSFORMATION IS HAPPENING

5G

EDGE
COMPUTING

NETWORK INFRASTRUCTURE
TRANSFORMATION



INTEL IS LEADING THE WAY

PORTFOLIO & SYSTEMS



OPTIMIZED PLATFORMS

TECHNOLOGY & LEADERSHIP



WORKLOAD
ACCELERATION

SECURITY

ARTIFICIAL
INTELLIGENCE

ECOSYSTEM ENABLEMENT



- ✓ 340+ PARTNERS
- ✓ 70+ EDGE PARTNERS
- ✓ 180+ POC/TRIALS
- ✓ 15K TRAINED
- ✓ ROBUST GTM

INTEL® NETWORK BUILDERS

UNPARALLEL ENGAGEMENT



PLATFORM
HW & SW ENABLING

SW TOOLS
& COMPILERS

SUPPORT

COMPREHENSIVE APPROACH DRIVING NETWORK TRANSFORMATION



DATA-CENTRIC INFRASTRUCTURE FOCUS

MOVE FASTER

 ETHERNET

 SILICON PHOTONICS

 OMNI-PATH FABRIC

STORE MORE

 OPTANE™ DC 
SOLID STATE DRIVE

 OPTANE™ DC 
PERSISTENT MEMORY

PROCESS EVERYTHING



SOFTWARE & SYSTEM-LEVEL OPTIMIZED

 select 
solution





MY
NEW
TV

INNOVATING, INVESTING & TRANSFORMING

Broad Product Portfolio

Intel® Xeon® Scalable Family

Intel® Select Solutions

NFVI, uCPE, VCDN, uFP

High-Speed Connectivity

Ethernet, Silicon Photonics, Omni-Path

Network Innovation

DPDK, QuickAssist

ADVANCE

OPEN SOURCE AND STANDARDS



DELIVER

TECHNOLOGY LEADERSHIP

Silicon & Software



Performance, Packet Processing,
Security, Orchestration,
Service Assurance & Scalability

COLLABORATE

WITH END USERS

Communications Service
Providers

Cloud Service Providers

Enterprises



ENABLE

AN OPEN ECOSYSTEM



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INTEL® SELECT SOLUTIONS

**BOOST
IT VELOCITY**

WITH PRE-DEFINED AND VERIFIED
INFRASTRUCTURE SOLUTION STACKS
AVAILABLE FROM A
RANGE OF PARTNERS

>50 VERIFIED
PARTNER
SOLUTIONS

**INCREASE
SYSTEM LEVEL PERFORMANCE**

WITH HIGHLY OPTIMIZED
CONFIGURATIONS
OF INDUSTRY-LEADING
INTEL DATA CENTER TECHNOLOGIES

 **select** ❖
solution

**UNPARALLELED
HW / SW ECOSYSTEM**

TO ACCELERATE YOUR
PACE OF INNOVATION ACROSS
CRITICAL BUSINESS WORKLOADS



JOIN US AND HELP US LEAD THE WAY

FROM TECHNICAL COLLABORATION TO TRAINING TO
GO-TO-MARKET STRATEGIES, THE TIME TO ENGAGE IS
NOW.

LEARN MORE AT

[HTTPS://NETWORKBUILDERS.INTEL.COM/](https://networkbuilders.intel.com/)



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